OUR MISSION & VISION

Create and support one-to-one mentoring relationships that ignite the power and promise of youth

All youth achieve their full potential

ACCOUNTABILITY

By partnering with parents/guardians, volunteers and others in the community, we are accountable for each child in our program achieving:

- Higher aspirations, greater confidence, and better relationships
- Avoidance of risky behaviors
- Educational success

BOARD OF DIRECTORS

Jim Mapstead, Board Chair
Teresa Strunk, Chair Elect
Mike Suriano, Treasurer
Kim Wagle, Secretary
Mario Aniles
Sara Begley
Nick Boggs
David Bones
Brent Cannon
Shane Carlin
Amy Colbourn
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Paul Evans
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Johnny Key
Curt Krizan
Kurt Mangum
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Karie Montague
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Summer Oliver
Brian Rosella
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Michael Sabetta
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Bruce Weber
Brian Wempen
George Young
Dear Friends,

Over the last year, I have been humbled by the encouragement and support we have received from the community to help our team rapidly make the necessary adjustments to our program to ensure the safety of our staff, children, volunteers, and families.

After what started as one of our strongest years yet, topped off with a very successful gala in February, we all saw our world quickly change. As Covid-19 infection and mortality rates rose, so did the global chorus of diverse voices decrying social injustices and disparities that imperil people of color.

Even in the face of unprecedented turmoil and fear, the Big Brothers Big Sisters team remained more committed than ever to deliver our mission, and I couldn’t be more proud. Literally overnight, our staff began working from home and figured out how we could keep our volunteers and kids connected. We continued to support our staff, families, and volunteers with additional training and check-in calls. And as the world changed, we changed along with it as best as we could.

Through all the challenges that last year brought us, we also celebrated many successes. We received our largest legacy gift to date that will help us get through the coming year and create an endowment for our agency's future. We served over 1,500 youth and continued to hit our development goals. And we also built new partnerships with national and local supporters to continue our important work.

The reality is, COVID-19, the movement against racial injustice, and the loss of thousands of educational hours will continue to impact the lives of our Littles in the future. Our world has been forever changed, and because of this, mentoring is more important than ever. The connections our Bigs and Littles have with each other help to break down barriers and moves us all closer together, even in these times when we remain socially distant.

This annual report highlights the importance of our critical investment in youth mentoring and the impact it makes on not only our children, but their families and our entire community. On behalf of our Board of Directors, staff, and volunteers, we thank you for the continued support of our agency and the children we serve. We will continue to innovate and respond to any of life’s challenges in order to shape the future for all of our youth and support them in achieving their full potential.

Laura Capello
CEO & President
70 YOUTH served in the Bigs with Badges program with mentors in the public safety industry

14% OF YOUTH are a child of an incarcerated parent

463 RESOURCES provided to youth including: beds, vision screenings, backpacks, holiday gifts

98% OF ACTIVE SENIORS graduated high school and 95% report being enrolled/enlisted/employed

OUR COMMUNITY

MARICOPA COUNTY
1,482 youth served

GILA COUNTY
1 youth served

PINAL COUNTY
41 youth served

SERVED 1524 YOUTH
COMMUNITY-BASED MENTORING

- Matches meet two to four times per month in the neighborhood where they live.
- Bigs and Littles choose activities based on common interests.
- Benefit from the diverse programming offered through our community partners.
- The average community-based match lasts 31 months.

SITE-BASED MENTORING

- Bigs are matched to students and meet - weekly typically during the lunch hour at the site/school.
- Bigs and Littles spend one-to-one time reading, playing games, participating in activities, doing homework, and talking about life at school and home.
- The average site-based match lasts more than 12 months.

PROGRAMS

- Our programs are based on the premise that youth need the support and protective factor of a positive adult role model in their lives if they are to improve in a broad array of different skill and resiliency areas.
- One-to-one mentoring directly aligns with, and incorporates, the premises of Positive Youth Development by design.
- We utilize an evidence-based mentor model created by Big Brothers Big Sisters of America, proven in building skills and resiliency for youth.
- Positive adult role models help mentor and guide youth, encouraging them to achieve success and become productive citizens in our community.

1,524 total youth served by one-to-one mentoring programs

1,168 youth in community based mentoring

356 youth in school or site based mentoring
## 2019 - 2020 Revenue & Expenses

**19-20 Total Public Support & Revenue**

$2,723,293

- 20% General Contributions
- 3% In-Kind Contributions
- 6% United Way
- 18% BBBSAZ Association
- 25% Grants & Contracts
- 2% Investment & Other
- 15% Fundraising Events
- 11% Net Assets

### Current Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>June 30, 2020</th>
<th>June 30, 2019</th>
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<tbody>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>$880,316</td>
<td>$367,508</td>
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<tr>
<td>Grants &amp; Contributions Receivable</td>
<td>$50,500</td>
<td>$163,743</td>
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<td>Investments</td>
<td>$632,240</td>
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<td>Prepaid Expenses &amp; Other</td>
<td>$53,734</td>
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<td>Due From an Affiliate</td>
<td>$29,708</td>
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<td>Total Current Assets</td>
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<td>$1,329,643</td>
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### Property & Equipment, Net

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<td></td>
<td>$127,518</td>
<td>$80,989</td>
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### Other Assets

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<tr>
<td>Cash Held from Endowment Funds</td>
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<tr>
<td>Unemployment Trust Fund</td>
<td>$28,855</td>
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<td>Other Assets</td>
<td>$19,437</td>
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<td>Total Other Assets</td>
<td>$148,292</td>
<td>$146,063</td>
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| Total Other Assets                         | $1,922,308     | $1,556,695     |

## Current Liabilities

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<tr>
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<td>Accounts Payable</td>
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<td>Accrued Expenses</td>
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<td>Current Maturities of Deferred Rent</td>
<td>$25,437</td>
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<td>Current Maturities of Obligation Under a Capital Lease</td>
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<td>Total Current Liabilities</td>
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## Long-Term Liabilities

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<td>Deferred Rent, Less Current Maturities</td>
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<td>$39,417</td>
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<td>Long-Term Obligation Under a Capital Lease, Net of Current Maturities</td>
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<td>Total Current Liabilities</td>
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| Total Liabilities                          | $649,595       | $223,417       |

## Net Assets

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<td>Without Donor Restrictions</td>
<td>$1,066,965</td>
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<td>With Donor Restrictions</td>
<td>$205,748</td>
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<td>Total Net Assets</td>
<td>$1,272,713</td>
<td>$1,333,278</td>
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| Total Liabilities & Net Assets             | $1,922,308     | $1,556,695     |
CORPORATE DONORS

$250,000+
The Harvey & Leona Lorenz Trust

$249,999 - $100,000

Big Brothers Big Sisters of Arizona
CSAA Insurance Group, a AAA Insurer
Fry’s Food Stores of Arizona, Inc.
Leslie's Charitable Foundation Inc.
Phoenix IDA
State of Arizona
The Kemper and Ethel Marley Foundation

$99,999 - $25,000

Arizona Community Foundation
City of Phoenix
City of Scottsdale
CSAA Insurance Group, a AAA Insurer
Fry’s Food Stores of Arizona, Inc.
Leslie's Charitable Foundation Inc.
Phoenix IDA
State of Arizona
The Kemper and Ethel Marley Foundation

$24,999 - $5,000

AAA
American Reliable Insurance
APS
Arizona Cardinals
Arizona Diamondbacks
Arizona State University
Blue Cross Blue Shield of Arizona
Cardinals Charities
Charles Schwab Foundation
City of Chandler - YEP
City of Tempe
CopperPoint Mutual Insurance Company
Cox Charities
Credit Union West
Depcom Power’s HQ
Dignity Health
Eide Bailly LLP
Employee Community Fund of Boeing Arizona
Executive Council Charities
Fox Restaurants
Freeport McMoRan Copper & Gold Inc.
Grand Canyon University
Hernandez Companies
IMH Charities, LLC
Kevin G. Sidley Living Trust
Lerner & Rowe
Mesa United Way
MVB Banking
National Bank of Arizona
Nina H. Koenig Trust
Phoenix Pride
Phoenix Suns Charities

GFR Solutions
QuikTrip Corporation
Southwest Foodservice Excellence
SRP
Super Star Car Wash
The Albertsons Companies Foundation
The Arizona Republic/12 News Season for Sharing
The Benevity Community Impact Fund
The Keg Spirit Foundation
The Moreno Family Foundation
The Pharos Foundation
Thunderbirds Charities
Town of Gilbert
Wells Fargo Foundation
Western Alliance Bank

Aetna Foundation, Inc.
American Express Employee Giving Program
Anthony Holly Foundation
Arizona Bus Club
Arizona Coyotes Foundation
Austin Commerical, LP
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Banner Health
Bill & Melinda Gates Foundation
Cash, Sullivan & Cross
City of Goodyear
CliftonLarsonAllen
Desert Diamond Casinos & Entertainment
Desert Financial Credit Union
Desert Management Corporation
Executive Association of Greater Phoenix
Falkner Family
Fiesta Bowl Charities
Fifth Generation Inc “Tito’s Handmade Vodka”
Florence and Gordon Holland Family Foundation
Freedom Financial Network, LLC
Greater Phoenix Association of Health Underwriters
Hampton Inn & Suites “Trivest Hampton, LLC”
Helios Education Foundation
Hensley Beverage Company
HMS Host
Jack in the Box Foundation
KPHO CBS 5 Phoenix
Lewis & Roca
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Republic Services, Inc.
Snell & Wilmer LLP
State Employee Charitable Campaign
Target Corporation
The Charro Foundation
The Hurley Langdon Hardship Foundation
The Sundt Foundation
TopGolf
UMB Bank Arizona
United Healthcare
Univision Management Company
Vestar Properties Inc.
Wells Fargo Community Support Campaign
West Valley Mavericks Foundation
Wukasch Foundation

University of Massachusetts
US Bank
Vestar Properties Inc.
WASFAA
Wells Fargo Community Support Campaign
West Valley Mavericks Foundation
Wukasch Foundation
YourCause

Agave Pediatrics
Amazonsmile Foundation
Anderson Prep Academy
Arizona Accordion Club
Arizona Gives Day
Auction & Event Solutions
Biddle & Brown Fence Co. LLC
Century Link
Chandler Lieutenants & Sergeants
Charities Aid Foundation of America
Charles Schwab Corporation Foundation
Comfort Air
Crowley Realty LLC
Dave and Busters, Inc
English Tea Room
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Great American Title Agency, Inc.
Hanley Living Trust
Joe Enterprises Inc.
JP Morgan Chase Foundation
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Nationwide Foundation
OneOC
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Pledgeling Foundation
Point B, Inc.
Round Rock Restaurant Group
The Meredith Corporation Foundation
The New York Community Trust
United Way of Greater St. Louis
United Way of Metropolitan Chicago
Uptown Barbershop
Vanguard
Ventana Winds LLC
Waste Not, Inc
YourCause
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Rusty Dees
Rick DeGraw
Devin Del Palacio
Jacquelyn Delfin
Jeremy Delfin
Marcus Dell’Artino
Mariana Desjardins
John Deyoung
William Diana
<table>
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<th>2019 - 2020 SUPPORTERS</th>
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</thead>
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### INDIVIDUAL DONORS $100+

<table>
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<tr>
<th>Candice Dippold</th>
<th>Gayla Jensen</th>
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<td>Allen Gill</td>
<td>Lori Lott</td>
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<td>Jim Goers</td>
<td>Terry Love</td>
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<td>Audrey Goldman</td>
<td>Alex Lowy</td>
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<td>Apoconio Gonzales</td>
<td>Dennis Lynch</td>
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<td>Russell Goodman</td>
<td>Georgia Lysay</td>
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